

Wednesday July 27 (Optional)

9:00am Early Move-in Begins (All day)

1:00pm Education Seminar Begins (Grooming, Showmanship,

Judging)

6:00pm Supper Provided by Bullseye (Educational Presentation

to follow)

Thursday July 28

9:00am Move in Begins 11:00am-12:00pm Registration

12:30pm Orientation meeting and introductions

1:30pm Judging Competition

6:30pm Supper Provided by Central Alberta Coop

Mixer Event to Follow

Friday July 29

8:00am Orientation

8:30am Grooming Competition

12:00pm Lunch Provided by Transcon Livestock Corp.

1:00pm Quizzes

3:00pm Show Team Judging Competition

Judging Mentorship Program Costume Class to Follow

6:00pm Supper provided by Davis Rairdan International

Educational Presentation to Follow

Saturday July 30

8:30am AYCSA AGM and Group Photo (Wear show shirts)

10:00am Marketing Sales Talk

12:30pm Lunch Provided by Red Top Livestock

2:00pm Showmanship

6:30pm Supper provided by ASA

ASA AGM and Competition Awards to follow

Sunday July 31

9:30am Commercial Show

11:30am Lunch Provided by Scotiabank

1:00pm Purebred Show

Silent Auction Closes at the end of the purebred show

Final Awards to follow show

New Marketing Sales Talk Rules

Sales Talk

The Sales Talk uses a live setting complete with a cow, heifer or bull or a photo (no larger than 8X10) and potential buyer(s) being the judge(s). The purpose of this contest is to evaluate the effectiveness of the contestant's ability to merchandise cattle in a real-life situation The competition is designed to be conversation oriented vs a formal presentation.

- a. Contestants are to use a photo (no larger than 8X10) of the animal as the subject of the Sales Talk.
- b. Immediately preceding the talk, contestants selling registered animals will be required to provide the judges with a registration certificate for the animal being "sold". The judges will use the registration certificate to evaluate the accuracy of pedigree and performance information provided by the contestant and to also ask questions. If a registration paper is not presented, 5 marks will be deducted from the score. Must have physical registration paper, cannot use your phone. Commercial animals do not need a registration paper.
- c. Two additional support photos may be used (no larger than 8X10), but are not necessary.
- d. Scoring: Knowledge of the animal they are selling (25%), ability to relate important information about the animal (25%), organization and style (25%), poise and delivery (25%) = 100%
- e. Sales Talk will be up to 5 minutes in length. Time elapsed will be indicated during the contest so that contestants are aware of the time constraints.

^{**}All events are mandatory for participants except for the costume class, Wednesday activities and the conformation show

^{**}Only Top 6 in the Judging Competition will Compete in the Show Team Judging

^{**}Order for Grooming and Judging Competitions: Seniors, Intermediate, Junior, Novice, Pee Wee